

Industry Development Unit

Thank you for registering with the Raytheon Industry Development Unit. If you wish to discuss your registration with the IDU please contact us via the details on the Raytheon Australia website: www.raytheon.com.au.

Completion Guidance:

The information from this form will be added to a database and used to identify companies with specific capabilities. The information should discriminate your company from others when assessed by technical staff.

When completing this form, please:

- keep answers concise and unambiguous, claims will be tested during any tendering activity that may arise;
- consider that to establish a company in an export market can take considerable resources and must be supported by senior management;
- remember product must be exportable, and competitive in the foreign market; and
- remember product must be either wholly or substantially produced in Australia.

After completing this form please email it to idu@raytheon.com.au or fax it to 02 6122 0353.

Company Information

Company Name	
Australian Business Number:	
Dunn & Bradstreet Number (If known)	
Registered Company Name	
Registered Office Address: Street Address City State/ Postcode	/
Website	
Point of Contact Details	
Name	
Office Address (If different from Registered office Address) Street Address City State/ Postcode	/
Phone Number	()
Fax Number	()
Mobile Number	
Total Number Employees	
Approximate Annual Turnover	
Approximate Percentage of Business in the Defence & Aerospace Industry Sector	
Is the Company Currently Exporting?	Yes <input type="checkbox"/> No <input type="checkbox"/>
Is the Company Currently Supplying to Raytheon?	Raytheon Australia: Yes <input type="checkbox"/> No <input type="checkbox"/> Other Raytheon Business Unit: Yes <input type="checkbox"/> No <input type="checkbox"/> Please Specify
Is your company a participant in the Defence Industrial Security Program.	Yes <input type="checkbox"/> No <input type="checkbox"/>

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Company Capability Information

Primary Capability Summary (Please describe your company capability in 10 words or less e.g: "Composite structures design and manufacturer."; or "MW/ RF Component Manufacture.")	
Product Description (Describe those products supplied that you consider would be competitively exportable, e.g: "Track Management Software" or Semiconductors" or "Metal Fabrication".	1. 2. 3. 4. 5. 6.
Domain for which products are designed / used. (Check one or more as appropriate)	Land: <input type="checkbox"/> Aerospace: <input type="checkbox"/> Maritime: <input type="checkbox"/> Information Technology/ Command Control and Communications: <input type="checkbox"/>
Technical Capability (Check one or more as appropriate)	Research and Development <input type="checkbox"/> Design <input type="checkbox"/> Manufacture <input type="checkbox"/> Sub/ System Final Assembly & Test <input type="checkbox"/> Software Development <input type="checkbox"/> Through Life Support <input type="checkbox"/>
Market Differentiator Narrative Please describe the product differentiators that permit you to succeed against your competition).	

Quality System / Production Standards

Which of the following most accurately describes the company's Quality Management System (Check one only)	No documented Quality/ Business System is in place. <input type="checkbox"/> In House Quality System <input type="checkbox"/> ISO 9000 Compliant, but not third party certified. <input type="checkbox"/> Third Party certified to ISO 9001 <input type="checkbox"/>
What other Quality Standards does the company apply (e.g: AS3901)	
What other Production Standards does the company apply (e.g: Military Standards, J-Standards or IEEE Standards)	
What Other Standards are applied (e.g: ISO 14000 Environmental Management System)	

ATTACHMENTS:

Please list attached files / documents:

- 1.
- 2.
- 3.
- 4.